

# Biography



## Maria Pia Buchi

Chief Commercial Officer | Miami | São Paulo

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### Expertise

Corporate services , Company formation , Shelf companies ,  
Family office

Maria Pia Buchi is chief commercial officer, driving the global commercial strategy. She also co-heads our LatAm practice, overseeing services to clients across the areas of investment funds, private wealth, corporate, M&A, and banking & finance. She has a legal background with over 16 years of experience in the financial services industry.

Before moving to the US to assume overall responsibility for the business development function of Harneys Fiduciary across the Americas, Pia started and developed our Brazil practice based out of São Paulo. From the Miami Fiduciary (Representative) Office, Pia is furthering the same success story in a tailored country-by-country basis by working with our offices across the region and market participants to explore solutions for international clients.

Pia comes from a legal background; whilst she is a Brazilian trained lawyer, her efforts and focus are now on the business development side of our Fiduciary offering. She is also a member of STEP and is fluent in Spanish and Portuguese.